#### MANAGED MESSAGING PACKAGES



#### ActivEngage Fully-Managed Solutions

ActivEngage provides the most trusted managed messaging services and software to dealerships, dealer groups, and OEMs around the world. With ActivEngage's professional team of Customer Engagement Experts trained to answer customer inquiries and generate additional sales opportunities on your behalf, your team can focus on what they do best: selling cars.

#### Messaging Package Features

eatures	Sport \$599	Touring \$899
Veb-Based Console		<b>✓</b>
Unlimited Users		
Carfax Integration		
Lead Capture + CRM Integration		
Mobile Application		
14 Language Translation		
Department Lead Routing		<b>✓</b>
Chat Reporting & Analytics		
Customizable User Permissions & Roles		
Visitor Geo-Location		
PreRead™ Shopper Responses in Chat		
Website Visitor Analytics		
Clickpath Navigation		
SMS Texting		
Behavioral Targeting		<b>✓</b>
Account Support		
ActivAlerts		
QualiFi Prescreens		
Backup		
24/7 Chat & Text on Your Website		
An Assigned Business Specialist		<b>✓</b>
Google Ad Access		
Facebook Messenger Integration		
Apple Business Chat*		<b>✓</b>
MyDrive Experience - Video Test Drives		<b>✓</b>
Direct to Messenger from Online Ads		<b>✓</b>
ServiceConnect - Enhanced Service Scheduling		<b>✓</b>

\*Apple Business Chat feature coming soon.

## Additional Package Add-Ons

Features	Price
Guided Messaging (Digital Retailing Integration)	\$ 249
ActivTarget	\$ 379
OfferUp Messaging	\$ 99
Autotrader Messaging	\$ 99
SMS Carrier Charge per Number (Pass Through Charge)	\$ 12

## Omnichannel Messaging for All Departments

ActivEngage Managed Messaging connects customers on your website (desktop and mobile), Facebook, Google, Craigslist, and Offerup to our highly-trained professionals, 24/7. We take on any type of conversation with confidence: including sales, service, parts, finance, and customer service.

## High-Quality Hires Equals High-Quality Results

We'll never stop believing that great people are what make a business grow and succeed. That's why our omnichannel managed messaging services only utilize real, highly-trained people who bring their personal touch and human experience to each and every conversation.

### Features that Boost Quality

ActivEngage Customer Engagement Experts (CEEs) use specialized tools to present every customer with the information they need, along with your dealership's specific offers and messaging. We are a true extension of your dealership!

# Our Team Achieves Unmatched Results in the Automotive Industry

Because of our continuous training and productive management structure, ActivEngage CEEs are able to gather specific data regarding customer preferences as well as motivate customers to visit your dealership better than any other communication agents in the

industry.

On average, our CEEs convert 80% of the conversations they have into qualified leads, which include first and last name, email address

and/or phone number. In addition, 25% of our qualified leads result in a physical appointment to your showroom.

possible quality sales conversions and a seamless customer experience across all departments!

**Extensive Auto-Industry Partnerships and Integrations** 

With our industry-leading managed messaging and engagement solutions, digital retailing and service scheduling integrations, and our

highly flexible software, ActivEngage brings incredible value to our dealer partners. All of these factors set the stage for the highest